Assistant Professor (two positions)  
Department of Agricultural and Applied Economics  
Virginia Tech  
The Department of Agricultural and Applied Economics invites applications for two tenure-track positions at the Assistant Professor level with specializations in agricultural finance, agribusiness marketing, agribusiness management, industrial organization, and/or financial planning. One position will be 50% teaching/50% research and the other position will be 50% teaching/50% extension. These will be 9-month, academic-year appointments with expectations for funding summer activities through external grants, fee-based workshops or other mechanisms.

Teaching Appointment: The successful candidate will teach in the department's undergraduate programs in agribusiness and financial planning. The individual will also teach graduate courses, and advise undergraduate and graduate students.

Extension Appointment: The successful candidate will deliver a nationally recognized and externally funded education program targeted to firms, industry groups and government agencies located in Virginia and the mid-Atlantic area. The individual will deliver extension programs that have direct impacts to clientele groups and are based on scholarship that includes peer-reviewed extension publications and journal articles.

Research Appointment: The successful candidate will develop a nationally recognized and externally funded research program that focuses on issues of importance to firms and industry groups in Virginia and the mid-Atlantic area, and state and federal agencies. The individual will participate in outreach to make research results accessible to decision makers.

Review of applications begins September 21, 2012 and continues until suitable candidates are found. Positions are available August 2013 or an earlier start may be negotiated.

Required Qualifications:
- PhD in Agricultural Economics, Economics, Financial Planning, Finance, or a closely related field.
- Coursework and/or experience to teach undergraduate and graduate agricultural finance, agribusiness management, agribusiness marketing, and/or financial planning courses.
- Advanced Assistant Professor applicants will be considered if they have established records of successful undergraduate teaching and advising, and established research or extension programs.

Preferred Qualifications:
- Experience or preparation to teach introduction to agribusiness, marketing and finance courses, and graduate courses for MS and PhD students.
- Experience advising undergraduate and graduate students.
- Experience advising students in experiential learning activities such as financial planning and agribusiness competitions (e.g., NAMA), or student consulting and investing experiences.
- Experience working with clientele such as firms, industry groups and government agencies.
- Experience applying for grants, running fee-based workshops and/or establishing novel sources of funding to support research, extension and enhanced student learning.
- A record of peer-reviewed journal articles.
An advanced Assistant Professor applicant will have successfully advised MS or PhD students.

**Appointment to an endowed position:** An advanced Assistant Professor who has an outstanding record of undergraduate teaching and advising, and research outreach or extension programming to industry groups will be eligible for appointment to an endowed position as the Kohl Junior Faculty Fellow.

**Department, College, University and Community:** The Department of Agricultural and Applied Economics is a growing unit with over 150 undergraduate majors, about 40 graduate students ([http://www.aaec.vt.edu/aaec/](http://www.aaec.vt.edu/aaec/)) AND 26 faculty. The Department is located in the College of Agriculture and Life Sciences ([http://www.cals.vt.edu/](http://www.cals.vt.edu/)) which has nearly 3,000 students in 12 academic departments. Virginia Cooperative Extension, also located within the college, delivers research-based information to the people of the Commonwealth of Virginia through county/city extension offices, 4-H educational centers, and Agricultural Research and Extension Centers ([http://www.ext.vt.edu/offices](http://www.ext.vt.edu/offices)). Virginia Tech ([http://www.vt.edu/](http://www.vt.edu/)) is located in Blacksburg, VA ([http://www.blacksburg.va.us/](http://www.blacksburg.va.us/)) with a full-time student population of 30,000+ students. Blacksburg is nestled in the heart of the New River Valley, close to the Blue Ridge Mountains and the Appalachian Trail, and was recently ranked by Businessweek as the best place in the U.S. to raise kids ([http://www.businessweek.com/lifestyle/virginia-town-is-best-place-in-the-us-to-raise-kids-11152011.html](http://www.businessweek.com/lifestyle/virginia-town-is-best-place-in-the-us-to-raise-kids-11152011.html)).

The Department of Agricultural and Applied Economics at Virginia Tech offers unique opportunities for developing applied research or extension programs that have meaningful impacts on decision makers. The Department has established undergraduate programs in agribusiness ([http://www.aaec.vt.edu/aaec/UGAgribusinessManagement.html](http://www.aaec.vt.edu/aaec/UGAgribusinessManagement.html)) and financial planning ([http://www.aaec.vt.edu/aaec/UGFinancialPlanning.html](http://www.aaec.vt.edu/aaec/UGFinancialPlanning.html)). The Department has close collaborations with other units within the College of Agriculture and Life Sciences and other units on campus. In addition, the Virginia and the mid-Atlantic region possess diverse and dynamic agricultural sectors that range from traditional commodities (e.g., grains, vegetables and livestock) to emerging areas (e.g., local/organic food, green industry, viticulture and aquaculture/seafood), strong agricultural and rural lending networks, and proximity to nationally recognized financial planning firms.

**Application Procedure:** Applicants should complete an online faculty application at [https://www.jobs.vt.edu](https://www.jobs.vt.edu), posting # 0122264, and submit a letter of application, curriculum vitae, official copies of academic transcripts, a statement of research and/or extension interests, a statement of teaching philosophy, and a list of names and contact information for three references.

Direct inquiries or questions about these positions to Dr. Boyle.

Kevin Boyle, Search Committee Chair  
Phone: (540) 231-2907  
305 Hutcheson Hall (0401)  
Email: kjboyle@vt.edu  
Blacksburg, VA 24061

Virginia Tech has a strong commitment to the principles of diversity, and in that spirit seeks a broad spectrum of candidates including women, people of color, and people with disabilities. Individuals with disabilities desiring accommodations in the application process should notify Dr. Boyle by the review date.