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EDUCATION

Carlson School of Management, University of Minnesota

PhD in Business Administration April 2012

Penn State University

M.S. Industrial Engineering, 2003

University of Mumbai, India

Bachelor of Engineering (Industrial) 2001

JOURNAL PUBLICATIONS:

1. Gupta, V. K., Turban, D. B., & Bhawe, N. M. 2008. The effect of stereotype activation on entrepreneurial intentions. *Journal of Applied Psychology*, 93(5): 1053-1061. (50 citations: Google Scholar)
 - Research mentioned in The New York Times May 23, 2008.
 - Research mentioned in HULIQ.com May 23, 2008.
 - Research profiled in Stanford Social Innovation Review, Vol. 7, No. 1, Winter' 09 (p. 16)
2. Zahra, S. A., Rawhouser, H., Bhawe, N. M., Neubaum, D. O., & Hayton, J. C. 2008. Globalization of social entrepreneurship opportunities. *Strategic Entrepreneurship Journal*, 2(2): 117-131. (55 citations: Google Scholar)
 - Paper presented at the Strategic Entrepreneurship Journal (SEJ) Launch conference, July 2007, Oak Wood, IL.
3. Gupta, V. K., & Bhawe, N. M. 2007. The influence of proactive personality and stereotype threat on women's entrepreneurial intentions. *Journal of Leadership & Organizational Studies*, 13(4), 73-85. (29 citations: Google Scholar).

OTHER PUBLICATIONS

1. Bhawe, N. M. The liabilities of shrinking opportunity windows: Strategies for technology entrepreneurs.
 - 2009 Frontiers of Entrepreneurship Research, The Best Paper Proceedings of the Babson Entrepreneurship Research Conference
2. Bhawe, N. M. & Gupta, V.K., & Jain, T.K. The entrepreneurship of the 'Good Samaritan': A qualitative study to understand how opportunities are perceived by social entrepreneurs.
 - 2007 Frontiers of Entrepreneurship Research, The Best Paper Proceedings of the Babson Entrepreneurship Research Conference

AWARDS AND HONORS

1. 2011 Kauffman Promising Paper Award for Resource Sequencing Project with Hans Rawhouser (awarded to promising unpublished papers using the NORC Data Grant)
2. Ewing Marion Kauffman Grant (PI) for Studying Resource Acquisition by Entrepreneurs using Kauffman Firm Survey NORC Data
3. 2010 University of Minnesota Graduate School Dissertation Fellowship (across all campuses and schools at the University)
4. 2010 Carlson School Dissertation Fellowship
5. 2010 Carlson School Thesis Cost Fellowship
6. 2009 Kauffman Dissertation Fellowship (awarded by the Ewing Marion Kauffman Foundation to the top 15 entrepreneurship dissertation proposals all over the US in the field of social science-Article in the Economist)
7. 2009 Frontiers of Entrepreneurship Research, the Best Paper Proceedings of the Babson Entrepreneurship Research Conference.
8. 2007 Frontiers of Entrepreneurship Research, the Best Paper Proceedings of the Babson Entrepreneurship Research Conference.
9. Carlson School Summer Fellowship from 2006-2010
10. 2005 Ponder Scholarship, University of Missouri

CONFERENCE AND INVITED PRESENTATIONS

1. Technology entrepreneurship and convergence (with Shaker Zahra and Alok Gupta)
 - Digital challenges in Innovation Conference at Temple University 2009, Philadelphia, PA
 - PDW at the 2009 Academy of Management Conference (AOM), Chicago, IL
2. Globalization of social entrepreneurship opportunities (with Shaker Zahra and Hans Rawhouser)
 - Washington State University Seminar, 2008
 - Strategic Entrepreneurship Journal (SEJ) Launch conference, July 2007, Oak Wood, IL.
 - Texas Christian University 2007
 - Strategic Management Society Special conference in Catania, Italy 2007
3. Indian immigrants and entrepreneurship in the US (with Shaker Zahra)
 - 2007 Academy of Management Conference, Philadelphia, PA
6. The effect of stereotype activation on entrepreneurial intentions (with Dan Turban)
 - 2007 Academy of Management Conference, Philadelphia, PA
7. The entrepreneurship of the 'Good Samaritan' (with VK Gupta)
 - 2007 Babson Research Conference, Madrid, Spain

Information withheld due to double blind review process

THESIS

Title: Does the sequence in which entrepreneurs choose resource partners matter? Evidence from the bio-pharmaceutical industry

Committee: Shaker Zahra (Adviser), Myles Shaver (Chair), George John, and PK Toh

WORKING PAPERS

Information withheld due to double blind review process

INDUSTRY DATA AND PROJECTS

1. Bio-pharmaceutical Industry Data (FDA Public and Confidential Proprietary Data)
2. PC Game and Home Console Data with Shaker Zahra (Big Data Tools and Proprietary Data)
3. GPS Navigation Data (Hand Collected)
4. Agent Based Simulation Models for Theory Development

TEACHING EXPERIENCE

1. MIE 310 (Spring 2012-Fall 2012)
 - Introductory Entrepreneurship Class in the Entrepreneurship Minor at North Carolina State University (www.launchlab.org/NCSU_MIE-310/)
2. Applied Technology Entrepreneurship-MGMT 4080 (Spring 2009; Spring 2010)
 - Co-developed a new class on technology entrepreneurship at the Carlson School of Management, University of Minnesota.
 - Mentored four startups (Spring 2009, Spring 2010) and three semi-finalists at the Minnesota Cup.
3. Fundamentals of Management- MGMT 3000 (Summer 2006)
 - Introductory Survey Class, University of Missouri

PROFESSIONAL ACTIVITIES AND MEMBERSHIPS

1. Ad Hoc Reviewer, Academy of Management Review, 2010-2013
2. Ad Hoc Reviewer, Academy of Management Journal, 2010-2013
3. Reviewer, Babson Entrepreneurship Research Conference BCERC, 2012-2013
4. Ad Hoc Reviewer, IEE Transactions on Engineering Mgt, 2011
5. Reviewer Academy of Management Conference (AOM) 2008 (Entrepreneurship and BPS)
6. Reviewer Academy of Management Conference (AOM) 2009 (Entrepreneurship and BPS)
7. Reviewer Academy of Management Conference (AOM) 2010 (Entrepreneurship and BPS)

8. PDW on Technology Convergence AOM 2009, Chicago, IL
9. PDW on Entrepreneurial capabilities AOM 2010, Montreal, CA
10. Member Academy of Management, Strategic Management Society, American Economic Association

PROFESSIONAL EXPERIENCE

1. Project Manager, AMF Automation LLC, Richmond , VA 2003-2005
 - Factory Automation solutions provider for the Food Industry, Clients handled included Kraft, Tyson Foods, Kroger Foods.
2. Co-founder (with Paul Boyd), Richmond, VA 2004-2005
 - Selling manufacturing system simulation to factory automation companies serving the food industry
3. Industrial Engineer. Godrej and Boyce Ltd., Mumbai, India

REFERENCES

SHAKER A. ZAHRA

Robert E. Buuck Chair of Entrepreneurship
Carlson School of Management, Room 3-365
University of Minnesota
321-19th AVE S., Minneapolis, MN 55455, USA
Phone: 612 626 6623, Fax: 612 626 1316 Email: zahra004@csom.umn.edu

GEORGE JOHN

Associate Dean for Research
Carlson School of Management, Room 4-100
University of Minnesota
321 Nineteenth Avenue South, Minneapolis, MN 55455
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J. MYLES SHAVER

Pond Family Chair in the Teaching and Advancement of Free Enterprise Principles
Carlson School Professor of Strategic Management and Organization
Carlson School of Management, Room 3-365
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